

Senior Manager Career Steps and Progression routes

The average salary for a manager range from £23,000 to £65,000 for an experienced manager.

Upon completion of your Management Level 7 apprenticeship and with increased experience in this role, you could progress to the highest levels of responsibility within your chosen sector and organisation. The average salary for a senior manager/director ranges from £40,000 to £120,000.



Public Relations Director

Average salary

Ranges from £40,000 - £80,000

You can get into this job through:

- a university course
- working towards this role
- applying directly

University

Public relations roles are open to graduates of most subjects, though you could study for a more specialist degree or postgraduate qualification recognised by the <u>Chartered Institute</u> <u>of Public Relations</u>.

Courses include:

- Public Relations
- Marketing Communications with PR
- Public Relations and Corporate Communications

You could join a public relations firm as a manager and with experience, work your way up to become a company director.

Charity Director/Trustee

Average salary	Ranges from £40,000 - £80,000

Charity directors plan ways to develop a charity's services, generate income and raise awareness of its work.

You can get into this job through:

- a university course
- a college course
- an apprenticeship
- working towards this role
- volunteering
- applying directly

University

You could do a business management foundation degree, higher national diploma, or degree to learn the general management skills needed for this job.

Another option is to do a degree in the subject area you want to do charity work in and work your way up into management and director roles.

College

You could do a college course like a Level 4 or 5 Diploma in Business Management.

Apprenticeship

You could work your way up to this role through a fundraiser advanced apprenticeship This typically takes 18 months to complete.

More Information

You could start out in the voluntary sector as a charity fundraiser or administrator and work your way up into management after getting experience and training.

Volunteering is often a good way to start. You could volunteer with organisations that promote the causes you are interested in and then apply for paid roles as you get more experience. With further training on the job, you may be able to move up to senior positions within your charity

Chief Executive

Average salary

Ranges from £45,000 - £120,000

Chief executives lead their organisation and put plans and policies into place to help it be successful.

You can get into this job through:

- a university course
- an apprenticeship
- working towards this role

University

You will often need a degree, postgraduate or professional qualification related to the organisation's work. For example, in areas like business management, finance or law.

Apprenticeship

You can get into this job through a senior leader master's degree apprenticeship. This will usually take 2 to 3 years to complete.

More Information

You could move into this role if you have got several years' experience of working at senior management level, along with commercial expertise.

You will need a very strong commitment to the organisation's aims.

Company Secretary	
Average salary	Ranges from £30,000 - £78,000
Company secretaries make sure that directors follow company law and finance rules.	
You can get into this job through:	

- a university course
- a college course
- an apprenticeship
- training with a professional body

University

You will need a foundation degree or degree in a relevant subject like:

- business
- law
- accountancy

• public administration

You'll also need relevant business experience in areas like:

- pensions or insurance
- personnel
- accounts and credit control
- purchasing
- office management

College

You could start by doing a higher national diploma in business management or law. Then you can apply to join a company as a trainee company secretary.

Apprenticeship

You may be able to become a company secretary by first qualifying as a solicitor through a degree apprenticeship.

Other Routes

You can take professional qualifications offered by <u>The Chartered Governance Institute UK</u> <u>and Ireland</u> to become a company secretary.

You will begin by doing the Chartered Secretaries Qualifying Scheme, which starts at foundation level. You can join at a more advanced level if you already have a relevant qualification, for example in law.

Professional and industry bodies

You can join <u>The Chartered Governance Institute UK and Ireland</u> to:

- get professional recognition
- find training opportunities
- make industry contacts

Further information

You can find out more about how to become a company secretary from <u>The Chartered</u> <u>Governance Institute UK and Ireland</u>.

National Careers Service

A skills assessment can be helpful at any stage of your career, like when you:

- start your career
- return to work
- progress your career

Transferable skills are a set of skills that you're good at. You can build them up over time, through work, volunteering, education and life. You can apply these skills to a range of jobs. You may want to take an assessment to help you:

- find out what interests and motivates you
- identify your skills
- find out what you can do with the skills you have

Discover your skills and careers

Understanding yourself can help you work out what careers you may enjoy working in.

Please click HERE to take a skills assessment

This assessment:

- contains fewer than 50 multiple-choice questions
- takes 5 to 10 minutes to complete

When you finish, you will see some suggestions of roles you may enjoy based on your answers. You may want to <u>explore careers</u> based on these recommendations. You can compare different careers to see what interests you.

Employment Agencies

Employment agencies give you the opportunity to register your intention to look for employment and will often screen your area of expertise and provide you with current opportunities

There are a number of Employment Agencies available to register with, some are generic in employment areas and others are more specific to the sector.

Reed

<u>Adecco</u>

Indeed